



## Robert K. Goldman

*Proven success leading and growing a privately-held US-centric Consulting company to 950-person size, then leading the sale of that company to a Netherlands-based global engineering company. Subsequently responsible for global growth and performance of one of the most important and profitable global business units, and for the management of key clients and client relationships.*

## Overview

36 years of experience as working in the consulting industry, typically representing Fortune 100 clients on significant matters in the US and globally. Also, experience with senior corporate management and Board-level experience in a rapidly-growing global business. Also active in the community and professionally.

## Education

**Clarkson College of Technology** — BS degree; Civil and Environmental Engineering, 1979

## Experience

### Project Involvement

Since starting my consulting career in 1979, I have worked almost continuously on projects for some of the largest global Fortune-ranked companies, typically on matters involving large financial exposure and litigation. These projects were generally technically-complex, publically-sensitive, politically-sensitive and typically large financial exposure to the companies involved. Initially, this work was largely in the US, however it transitioned to global work as clients became more focused on their non-US liabilities. Most of the larger projects involved long time spans, and as a result, I have client relationships which span several decades.

### ARCADIS - 2005-2015

After the sale of Blasland, Bouck and Lee (BBL) to ARCADIS in 2005, I was assigned to the US-based Operating Company of the Dutch parent. I fulfilled various positions including Member of Board of Directors for ARCADIS-US, a publically-traded company. I also functioned as one of the eleven member Senior Management Committee of the Dutch parent which provided the strategy, direction and management for the global company. Initially I was primarily focused on integration of BBL into ARCADIS, and in expanding the Environmental practice of ARCADIS at a global-level.

I was subsequently assigned to ARCADIS as Global Director- Environment, which was the largest business unit of ARCADIS, reflecting the work of over 5000 personnel. I traveled significantly at a global-level during this timeframe, and participated in the development and execution of numerous large and small acquisitions. We achieved our growth and performance expectations in the Environmental Business line and significantly grew the geographic footprint of the business.

After 5-years of extensive global travel, I returned to ARCADIS US Operations as Executive Vice President, responsible for national and international growth and profitability of a number of important US-based ARCADIS clients

#### **Blasland, Bouck & Lee, Inc. (BBL) - 1984-2005**

I joined this start-up in 1984 as employee number 15 and helped it grow and succeed such that in 2005, when we sold the company to ARCADIS, it was recognized as one of the top industry-leading performers. As President, CEO and Chairman, I was responsible for leading the excellent team of high-performance personnel, and did so with a focus on employee-centric, culturally-embedded leadership. Ultimately, we recognized that the industry would rapidly consolidate globally, and I lead the sale of BBL to ARCADIS, a global provider.

#### **O'Brien & Gere Engineers, Inc. - 1979-1984**

This role was a staff position focused on project execution for environmental matters.

## **Other Activities**

### **Clarkson University**

*Board of Trustees (2012-current)*

*Executive Committee (2016)*

### **NY State Board for Engineering, Land Surveying, and Geology**

*Board Member (2013 - current)*

### **United Way of Central New York**

*Board of Directors (2001-2006)*

*Overall \$10M Campaign Chairman (2005 and 2006)*

### **Museum of Science and Technology**

*Foundation Board (2005-2006)*

### **Environmental Financial Consulting Group**

*Annual CEO Conference speaker (2004 and 2005)*

### **Farkas Berkowitz**

*CEO Roundtable conference speaker (2005 and 2010)*

### **AHC Group**

*Environmental roundtable speaker (2006)*

### **Clarkson College of Technology**

*Advisory committee member (1994-1999)*

### **Dewitt, NY Fire Department**

*Volunteer Firefighter/First Responder/Emergency Medical Technician (2010-2016)/Headquarters Staff (current)*